DATE: 11	/27/2018		WA VEHICLE F				CONTRA	CT NO.	
Dealer's (Creditor-Seller) Name and Address KARL CHEVROLET INC 1101 SE ORALABOR RD ANKENY IA 50021				Buyer (and Co-Buyer) Name and Address					
					RYAN'S ELECTRICAL SERVICES, LLC 2917 FALLS AVE WATERLOO IA 50701-5727				
Description		le X	New Used Demo 1	XCar □ Tpux	* Bo	dy Type		- 0	
Year	Make	7	Mullel			VOCS		- V.	
2Ø18 Primary Use I	CHEVR _C LET	check on	TAL IS W): Personal, Household	or Family)	Business	at∉1 } T Igricultural □Otr	1G _{+ 7}	05ST2J ^{E2}	50729
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☐ Compreh ☐ Other tha	ensive (\$ <mark>N/A</mark> dedi n collision	uctible)	4. Paid to Others on To Public Official	Your Beha s for:	lf				
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ICT / (Revii	10/17) © IADA Serv	nces, in	9t.		ORIO	NAL			

Exhibit "A"

Contract Terms and Conditions

- 1. Parties. In this contract, the words "we," "us" and "our" refer to the creditor (seller) and to any holder to whom this contract is sold. The words "you" and "your" refer to the buyer and co-buyer, if any.
- 2. Payment. The "Cash Price" of the vehicle is listed on the front of this contract. By signing this, contract, you have agreed to buy the vehicle on credit. The credit price is the amount shown as "Total of Payments" which you promise to pay. You must make all paymens when due. We may apply each payment to the earned and unpaid part of the Finance Charge, to the unpaid part of the Amount Financed and to other amounts you owe under this contract in any order we choose. You may prepay this debt at any time. We will refund any unearned finance charges as the law requires. There will be no refund of less than \$1.00.
- 3. Finance Charge. The actual amount of finance charges you will pay depends on your payment patterns. The actual finance charge is calculated by applying the annual percentage rate to the unpaid balance of the amount financed on a deily basis until the amount financed is repaid in full. The actual finance charge may be more than the finance charge disclosed on the front if you make your payments later than the scheduled dates or in less than the scheduled amount. If any payment is not paid in full within 10 days after it is due, you will be charged a maximum of \$30.00 or an amount not exceeding 5% of that part of the payment which is late, whichever is less.
- 4. Right to Refinance Balloon Payment. A balloon payment is a scheduled payment that is more than twice as large as the average of your earlier scheduled payments. If you are buying the vehicle primarily for personal, family, or household use, you may refinance the balloon payment when due without penalty. The terms of the refinancing will be no less favorable to you than the terms of this contract. This provision does not apply if we adjusted your payment schedule to your seasonal or irregular income.
- 5. Security Interest. We retain a security interest under the Uniform Commercial Code in the vehicle you are buying This security interest includes any accessories, equipment and roplacement parts installed in the vehicle. You also assign to us any proceeds (up to the amount of the unpaid balance) of any insurance or service contracts on the vehicle or proceeds from life or disability incurence which is financed in this contract. You appoint us as your attorney-infact to note the security interest on the vehicle title. You must take care of the vehicle, and obey all laws in using it. You may not self the vehicle free from the claims of others. You may not rent, transfer, or encumber this vehicle or remove any part from it. You will maintain a current floenge and registration on the vehicle from the continental United States and you will notify us immediately of any change of your address.
- 6. Vehicle Use. You agree not to expose the vehicle to misuse, seizure, confiscation, or involuntary transfer: If we pay any repair bills' storage bills, taxes, fines or charges on the vehicle' you agree to repay the amount when we ask for it.
- 7. Risk of Loss and Vehicle Insurance. You are solely responsible for any loss, damage theft or destruction of the vehicle. You agree to have physical damage insurance covering loss or damage to the vehicle for the term of this contract. If at any time you do not have physical damage insurance which covers both your interest and our interest in the vehicle, then we may buy the insurance for you. We are under no obligation to do so. The insurance we buy will be substantially the same as the insurance you are required to maintain, except that we may choose to insure both your interest and our interest, or only our interest. If we buy either of these coverages, we will let you know what type it is and the charge you must pay. The charge will be the cost of insurance and a finance charge, at a rate equal to the annual percentage rate on the front of this contract. You agree to pay the charge in equal installments along with the payments shown on the payment schedule, or pay he charge in full upon demand, at our option. If the vehicle is lost or damaged, you agree that we can use any insurance settlement either to repair the vehicle or to apply it to your debt.
- 8. Returned Check Charge. You agree to pay a charge of \$30.00 if any check you give us is dishonored.
- Late Payment. Acceptance of a late payment or late charge does not excuse your default or mean that you can keep making payments after they are due.

 We may take steps described herein if there is a default.

- 10a. Default. If you break your promises (default), we may demand that you pay all you owe at once after we give you any notice of default and opportunity to cure the law requires. If you purchased the vehicle primarily for personal, tamily or household use, distill means (1) You pay any payment more than 10 days late or not at all; or (2) You made a material misrepresentation when you applied for credit, you start a proceeding in ban juptcy or one is start against you or your property, or you are any agreements in this contract, except that, we will only treat these events as defaults if they may by impair the condition or value of the start against you be started against you property, or you purchased the vehicle primarily for business or agricult and the started against you or your property, or you be any any agreements in this contract.
- 10b. If you default, and after we give you any Inc. and opportunity to cure that the law requires, we may take (repossess) the vehicle from you if wô do so peacefully and the law allows it if we repossess the vehicle, you may be able to pay to get it back. We will tell you how much to pay to get the vehicle back (redeem). Your right to redeem ends when we sell the vehicle. If you do not pay to get the vehicle back, the vehicle will be sold. We will send you a written notice of sale before selling the vehicle. The money from the sale will be used to pay the amount you owe, less any expenses the law allows us to charge you. These expenses are those paid as a direct result of having to retake the vehicle, hold it, prepare it for sale and sell it. These you are an individual of a partnership of individuals, you will also have to pay the attorney's fee and court costs we incur to collect what you owe. If moriey from the sale is not enough to pay the amount you owe, and unless others se provided by law, you will owe us the concency. If you do not pay, the deficiency balance when we as 'we may charge you interest on the amount of the deficiency at the annual percentage rate disclosed in this contract until you pay the deficiency balance in full. If there is any money left from the sale we will pay that surplus to you.
- 10c. If we repossess the vehicle, any accessories, equipment, and replacement parts will stay with the vehicle. If any personal items are in the vehicle, we may store them for you at your expense. If you do not ast for your personal items back, we may dispose of them as allowed by law.
- 11. Servicing and Collection. You authorize that we may try to contact you in writing, by e-mail, or an operecorded or artificial voice messages, text messages, and automatic tell end he dialing systems, to the extent permitted by law You also authorize that we may try to contact you in these and other ways at any address or telephone number you provide us, even if the telephone number is a cell phone number or the contact results in a charge to you, to the extent permitted by law.
- 12. General. Federal and lows law apply to this contract. If that law does not allow all of the agreements in this contract, the ones that are not allowed will be void. The rest of this contract will be valid. The paragraph headings are for convenience only and do not limit the terms of this contract.
- 13. Warranty Disclaimer. You understand that there are no implied warranties of merchantability, fitness for a particular purpose, or any other warranties, express or implied, covering the vehicle unless we provide you with a written warranty or service contract within 90 days from the date of this contract. If we do so, any implied warranty will last only as long as the limited written warranty.

This provision does not affect any warranties which may be provided by the vehicle manufacturer.

- 14. Il you are buying a used vehicle: THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRACT OF SALE. La informacion que aparece en la ventanilla de este vehiculo forma parte de este contrate. La informacion contenida en el formulario de la ventanilla anula cualquier prevision que establezca lo contrario y que aparezca en el contrato de venta.
- 15. Authorization. You authorize us to communicate with your spouse in connection with this contract and ction of debt

NOTICE

ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH THE DEBTOR COULD ASSERT AGAINST THE SELLER OF GOODS OR SERVICES OBTAINED PURSUANT HERETO OR WITH THE PROCEEDS HEREOF, RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED AMOUNTS PAID BY THE DEBTOR HEREUNDER.

This notice does not apply if the vehicle was purchased primarily for business or agricultural use

Commercial Addendum to Retail Installment Contract

Contract Date: 11/27/2018

Buyer Lemound Address (1987 - 1987)	CC-EgyezVamoand/Acties5	Seller Name and Address
ORMANISCHESTITIOAL SERMICES, NEG 2200 FALLSAME WATERLOOMACOMI COUNTY CAMERICA	e B Coving	, valeta vecesia , vale

This Commercial Addendum to Retail Installment Contract ("Addendum") is entered into between Buyer and Co-Buyer (hereinafter collectively referred to as "Buyer") and Seller, each as named above, as of the Contract Date set forth above, and is a part of that certain vehicle sale contract ("Contract") between Buyer and Seller dated as of the Contract Date, notwithstanding any reference in the Contract to the terms of the Contract being the "entire agreement" of the parties. The terms of this Addendum are incorporated in the Contract as if set forth in full in the Contract itself.

The following terms of the Contract are hereby added:

- 1. Additional Security for Commercial Contracts. To further secure the performance of Buyer's obligations to Seller hereunder, under any other contract, lease or agreement, or otherwise, Buyer hereby grants to Seller a security interest In: (a) each and every vehicle purchased by Buyer and financed by Seller ("Financed Vehicles"); (b) each and every vehicle leased by Seller to Buyer ("Leased Vehicles"), to the full extent of Buyer's interest therein; (c) all accessions, attachments, replacements, substitutions and additions to the Financed Vehicles and Leased Vehicles; (d) all leases, lease payments, rental agreements, rentals, chattel paper and rights relating to the Financed Vehicles and Leased Vehicles; and (e) all proceeds derived from the Financed Vehicles and Leased Vehicles, including, but not limited to, insurance proceeds and refunds of insurance premiums. A default by Buyer under any contract, lease or agreement between Buyer and Seller shall be a default under all contracts, leases and agreements between Buyer and Seller. Upon such default, Seller may exercise all of its rights and remedies under all contracts, leases and agreements between Buyer and Seller.
- 2. Purpose. Notwithstanding anything in the Contract to the contrary, the vehicle described in the Contract is being purchased primarily for commercial or business use.
- 3 OFAC Certification. Buyer and Co-Buyer certify to Seller that neither they nor any person or entity holding any interest in them nor any of their respective officers or managers nor any guarantor of their respective obligations is a party with whom Seller is prohibited from doing business pursuant to the regulations of the Office of Foreign Assets Control or any other law or regulation. If the foregoing certification is or becomes untrue, in whole or in part, at any time, Buyer and Co-Buyer jointly and severally agree to indemnify Seller for any claim, damage, loss, liability or expense Seller suffers by reason of the untruthfulness of the foregoing certification.
- 4 Arbitration Provision. PLEASE READ CAREFULLY. This Arbitration Provision sets forth the procedure for resolving disputes arising out of or relating to the Contract and any related transaction or relationship. By agreeing to this Arbitration Provision:
 - EITHER BUYER OR SELLER MAY CHOOSE TO HAVE ANY DISPUTE BETWEEN THEM DECIDED BY ARBITRATION, AND NOT IN COURT OR BY JURY TRIAL.
 - BUYER GIVES UP ANY RIGHT TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER IN ANY CLASS CLAIM (INCLUDING CLASS ARBITRATION) AGAINST SELLER BY ENTERING INTO ARBITRATION,
 - DISCOVERY AND RIGHTS TO APPEAL IN ARBITRATION ARE GENERALLY MORE LIMITED THAN A LAWSUIT IN COURT, AND OTHER RIGHTS THAT BUYER WOULD HAVE IN COURT MAY NOT BE AVAILABLE

At the election of any party to the Contract, any claim, dispute or controversy ("Claim") by either party against the other, or against the employees, agents, successors or assigns of the other, arising from or relating in any way to the Contract or any document, transaction or relationship relating thereto or the purchase or condition of the vehicle described in the Contract (whether under a statute, in contract, tort, or otherwise and whether for money damages, penalties or declaratory or equitable relief), including but not limited to Claims regarding the applicability and interpretation of this Arbitration Provision or the validity and interpretation of the Contract, shall be resolved by neutral, binding arbitration and not by court action. The term "claim" shall have the broadest possible interpretation. No Claim submitted to arbitration may be brought as a class action or as a "private attorney general" action. Buyer waives the right to act as a class representative or participate as a member of a class of claimants with respect to any Claim.

The arbitration shall be conducted on an individual basis by the American Arbitration Association, 1633 Broadway, 10th Floor, New York, New York 10019 (www.adr.org) or such other arbitration organization as Buyer and Seller may mutually agree to, under the rules in effect at the time the Claim is filed; provided, however, that this Arbitration Provision shall control in the event of any conflict with the rules of the chosen arbitration organization. The arbitration hearing shall be conducted in the federal district in which Buyer's billing address at the time the Claim is filed is located, unless Buyer and Seller mutually agree otherwise. The arbitrator shall be either a retired judge or an attorney selected under the applicable rules of arbitration. This Arbitration Provision and all arbitration conducted under it shall be governed by the Federal Arbitration Act, 9 U.S.C. § 1 et. seq., and not by state law. Any award granted shall be accompanied by a written opinion of the arbitrator and shall be final and binding on all parties, subject only to any right of appeal under the Federal Arbitration Act. Judgment upon any arbitration award may be entered in any court having jurisdiction.

At Buyer's written request, Seller will advance any arbitration filing fee or administrative and hearing fees which Buyer is required to pay to pursue a Claim in arbitration, up to a maximum of \$5,000. The arbitrator will decide who will be ultimately responsible

After signing, attach this Addendum to the Contract. Attach a copy to the Buyer's copy of the Contract. For use in all states.

for paying those fees, and as a result Buyer may be required to partially or fully reimburse Seller. Each party shall be solely responsible for the fees of its own attorneys and experts, as well as any other fees and costs.

This Arbitration Provision applies to all Claims now in existence or that may arise in the future, and shall survive any termination, payoff, assignment or transfer of the Contract, the bankruptcy of Buyer of Seller, or the institution of legal proceedings by either party against the other. Buyer and Seller each reserve the right to pursue remedies in small claims court that fall within the court's jurisdiction, to use self-help remedies such as repossession, and to file an action to recover the vehicle described in the Contract, to recover amounts owed under the Contract, or for individual injunctive relief, all without waiving the right to arbitrate. The decision of either party to waive arbitration with respect to a Claim shall not have the effect of waiving the right to elect arbitration for any other Claim.

If any part of this Arbitration Provision is found to be unenforceable for any reason, then the unaffected parts of this Arbitration Provision will remain in full force and effect; provided, however, that the entirety of this Arbitration Provision shall be deemed unenforceable if Buyer's waiver of its rights to class action is found to be unenforceable. To the extent that terms regarding arbitration are present in the Contract and conflict with this Arbitration Provision, the terms in the Contract shall govern.

As modified by this Addendum, all the terms and conditions of the Contract remain in full force and effect. This Addendum, together with the Contract, represents the entire agreement between the parties and supersedes any prior understandings or agreements, written or verbal, between the parties.

RYAN'S ELECTRICAL SERVICES, LLC 11/27/2018			CO-BUYER (PRINT NAME)	DATE
BY (SIGNATURE)			SIGNATURE	
RYAN ETTEN	SIGNER TITLE MEMBER			
SELLER KARL CHEVROLET		11/27/2018	BY (Signia TURE)	
SIGNER PRINTED NAME MITCHELL JASCHKE			SIGNER TITLE BUSINESS MGR	

Guaranty. The guarantor shown below (the "Guarantor") hereby jointly, severally and unconditionally guarantees payment of Buyer and Co-Buyer's obligations to Seller hereunder, under any other contract, lease or agreement, or otherwise, and all extensions, substitutions and refinancing thereof. If Buyer fails to pay, Guarantor will pay the total amount owing even if there are other guarantors, and even if Buyer has a complete defense to Guarantor's demand for reimbursement. Guarantor will pay Seller even if Seller does one or more of the following: (1) gives Buyer more time to pay; (2) modifies Buyer's obligations; (3) gives a full or partial release to any other guarantor; (4) releases any security; (5) accepts less from Buyer than the total amount owing; or (6) otherwise reaches a settlement relating to Buyer's obligations. Guarantor waives notice of: acceptance of this Guaranty; Buyer's non-payment, non-performance and/or default; the amount owing at any time; and any demands upon Buyer. Guarantor waives any right to require Seller to first exhaust its remedies against Buyer or Co-Buyer, the security, or any other guarantor before collecting under this Guaranty. Guarantor will pay the attorney's fees, court costs and disbursements Seller incurs in enforcing the Contract or this Guaranty.

			ENTITY GUARANTOR LEGAL NAME		DATE	-
INDIVIDUAL GUARANTETERICAATURE		DATE 11/27/18	BY (SI ^{GN} ATURE)	-		
INTIVIDUAL GUARANTOR PRINTED NAME		140/110	SIGNER NAME	TITLE		
GUARANTOR ADDRESS SOYI SON HEARY LON	ne		GUARANTOR ADDRESS		<u></u>	
Waterlos	STATE	50701	СПУ	STATE	ZIP	

STATE OF IOWA Exhibit "B" CERTIFICATE OF TITLE TO A VEHICLE

Regular

	07AG24059		unty Black Hawk	= 0.74	Issue Date 1	
Year Cyl. Color Odometer	2018 2018 4 White 2,236 Actual	Make Chevrolet Fuel Gasoline	Model Mal ii Weight 3,10 LP: \$25 ,	0 200	Style GVWR Sq. Ft. sulative Damage	itomobile SD
291	n's Electrical S 7 FALLS AVE TERLOO IA 50		1	Title Fees Fee for New Reg Registration Fees	Fee \$25.00 \$947.75 \$0.00	Penalty \$0.00 \$0.00
Prev. Own Karl 110	No./ST G7900 er I Chevrolet Inco 1 SE ORALABO (ENY IA 5002	orporated DR RD		SI Fees Plate Fees Other Fees Totals	\$10.00 \$0.00 \$8.00 \$990.75	\$0.00
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Date: Held By: Address:	rity Interest on of 2ND Sec	urity Interest	No.			
Holder		No	CO Treas			
	rity Interest		No:			
Date Holder		urity Interest No	CO Treas	Date		
Witness M	ly Hand			1		

NADA Used Cars/Trucks



GM Financial - BK Dept

4000 Embarcadero Arlington, TX 76014 817-524-3546 Mandy.Youngblood@gmfinancial.com

Vehicle Information

Vehicle: 2018 Chevrolet Malibu Sedan 4D LT 1.5L

14 Turbo

Region: Midwest

Period: April 30, 2020

VIN: 1G1ZD5ST2JF260729

Mileage: 37,500

Base MSRP: \$25,125

Typically Equipped MSRP: \$26,095

Weight: 3,126



NADA Used Cars/Trucks Values

Auction*	Base	Mileage Adj.	Option Adj.	Adjusted Value
Low	\$9,625	- \$71	N/A	\$9,554
Average	\$11,425	- \$71	N/A	\$11,354
High	\$13,250	-\$71	N/A	\$13,179
Trade-In				
Rough	\$12,300	N/A	\$125	\$12,425
Average	\$13,575	N/A	\$125	\$13,700
Clean	\$14,600	N/A	\$125	\$14,725
Clean Loan	\$13,150	N/A	\$125	\$13,275
Clean Retail	\$17,425	N/A	\$150	\$17,575

^{*}The auction values displayed include typical eqiupment and adjustments for mileage and any of the following applicable accessories: engine size, drivetrain, and trim.

<u> </u>	i rade-in/Loan	Retail
Aluminum/Alloy Wheels	w/body	w/body
Remote Engine Starter [VIN Based Option]	\$125	\$150